



## Insights Team Effectiveness

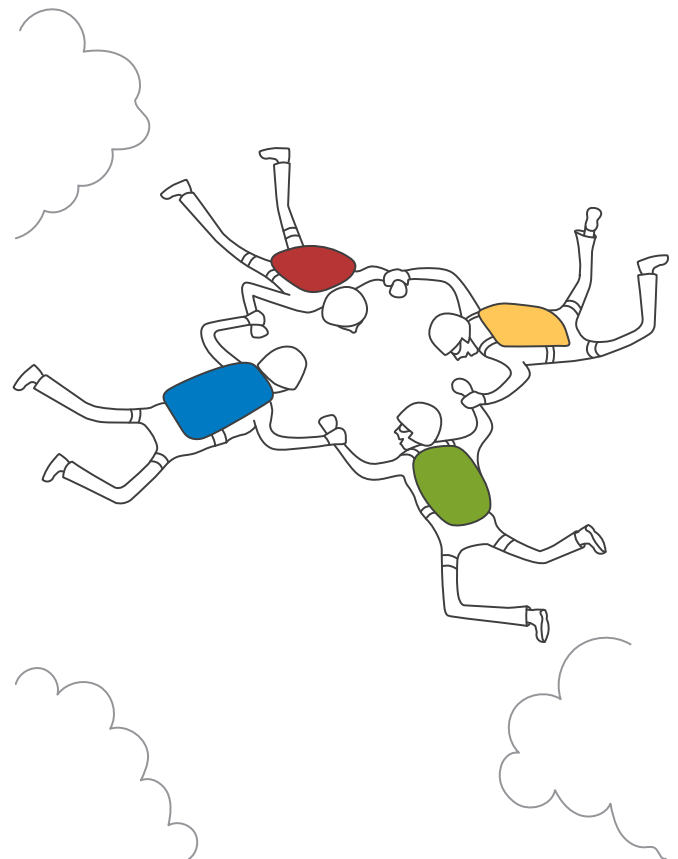
Effective teams are the building blocks of successful organisations, so it's vital that they are balanced, focused and cohesive. Team Effectiveness helps teams to find their balance and give their best performance, even during the most difficult times.

Every team will have some Defining Moments to face – for example, a change of leader, the merging of two teams, or the chance to reach for new heights of success. We can help successful teams shine, by maximising their true potential and readying them to make the most of opportunities when they come along. We also help teams in difficulty improve their dynamic, enabling them to effectively meet challenges as they arise.

Insights Team Effectiveness provides a team with the framework and analysis it needs to identify the most pressing and important issues. We help to diagnose and confront problems, improve relationships, inspire success and ultimately increase productivity.

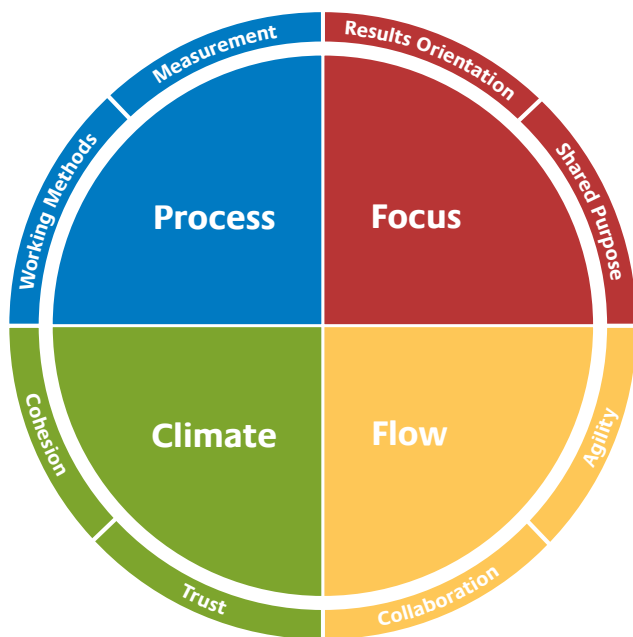
### How it works

With Insights Team Effectiveness, each team member receives an Insights Discovery Personal Profile. This helps each person appreciate the unique value they bring to the team. They also complete an evaluator that asks for their perception of the team's capabilities.



This creates the Team Effectiveness Profile, which provides a way to explore how the team is currently performing. Then, through facilitated discussions, exercises and breakout sessions, the team can learn how their individual and team preferences affect team dynamics and performance.

The results? Clear and practical action plans that accelerate the team's progress towards their goals.



## Process

A team with strong processes will thrive on its mix of skills, aligned priorities, and ability to measure individual and team performance.

## Climate

A team with a healthy climate shows up as cohesive under pressure, encourages candour and doesn't leave any one member behind.

## Flow

A team in flow has an open dialogue, space for new ideas, is agile, innovative and always ready to respond when needed.

## Focus

A team with a clear focus will have a shared vision, be accountable and have a strong commitment to delivering results.

If one of these areas isn't working properly then the team may be unproductive in any number of ways. A balanced team is a successful team and this model can help to address issues in all four areas.

## Get in touch

Boost the performance of your organisation's teams with Insights Team Effectiveness.

Find out more at [www.insights.com](http://www.insights.com).